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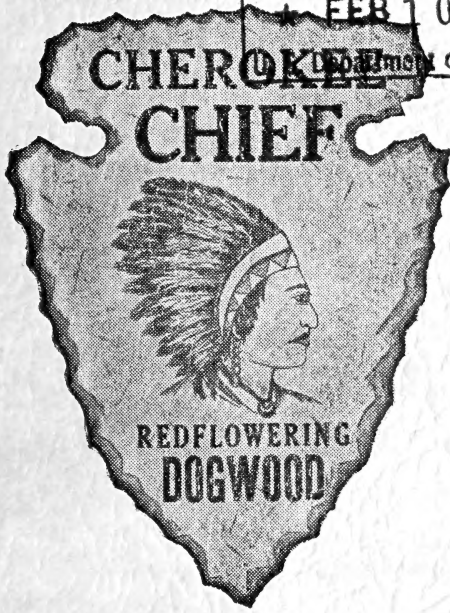
Tr

Wholesale

PRICE LIST

Fall 1958.....Spring 1959

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"CHEROKEE CHIEF" DOGWOOD

Patent No. 1710

IKE
HAWKERSMITH
NURSERY

WINCHESTER, TENNESSEE

WHOLESALE PRICE LIST

TO THE WHOLESALE TRADE

FALL OF 1958

SPRING 1959



MEMBER

American Association of Nurserymen
Tennessee Association of Nurserymen
Southern Association of Nurserymen

SPECIALIZING IN PINK DOGWOOD

IKE
HAWKERSMITH
NURSERY

PHONE

WOodlawn

7-3823

WINCHESTER, TENNESSEE

WHOLESALE PRICE LIST

FALL OF 1958

SPRING 1959

This list cancels all previous quotations

TERMS AND CONDITIONS OF SALE

We accept all orders subject to our crop conditions and that they shall be void should injury befall the stock from hail, storm or any other causes by weather over which we have no control.

TERMS

We offer the usual terms: Net 30 days from date of shipment to those of known responsibilities but must have satisfactory business references from others or remittance must accompany order. Those desiring stock shipped C.O.D. please remit one fourth the amount of their purchase when ordering. SPECIAL arrangements by other terms.

PACKING

All charges for packing at cost. All orders accompanied by cash in full, will be packed free.

SHIPPING

We pack all our stock with the greatest care and our responsibility ceases when the stock is delivered to the carrier.

OUR GUARANTEE

We exercise the greatest care to keep all varieties true to name, but we will not be responsible to the purchaser beyond amount of invoice. All claims for errors must be made within 5 days after receipt of goods.

Ike Hawkersmith Nursery

"Pink Dogwood A Specialty"

WINCHESTER, TENNESSEE

FRUIT TREES

APPLE, 2 Year

	Per Each	Per 10	Per 100
11/16 cal.		\$.65	\$.60
9/16 cal. ....		.55	.50
7/16 cal. ....		.45	.40

VARIETIES

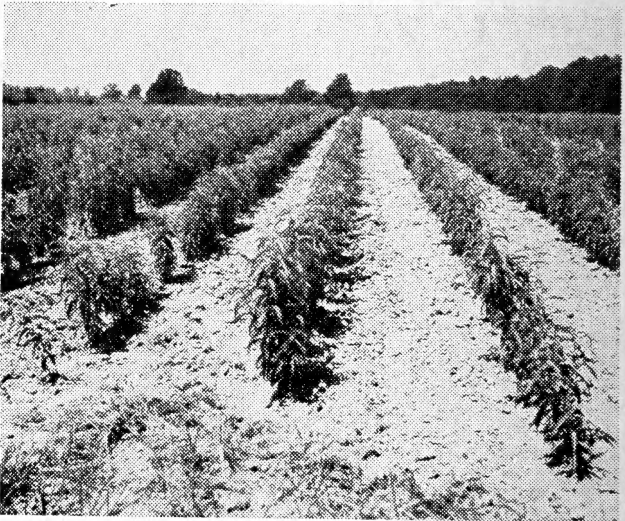
Yellow Delicious	Red Stayman
Dbl. Red Delicious	Yellow transparent
Yorking	Grimes Golden
Red Jonathan	Lodi
Winesap	C. O. Rome Beauty
Early Harvest	Wilson Red June
N. W. Greening	Horse Apple

APPLE 1 year

4 to 6 ft.	\$.50	\$.45
3 to 4 ft. ....	.45	.40
2 to 3 ft. ....	.35	.30

VARIETIES

Dbl. Red Delicious	Red June
Yellow Delicious	Red Rome Beauty
Lodi	Yorking
Early Harvest	Yellow Transparent
Winesap	Red Jonathan
Red Stayman	Vance Delicious
Horse Apple	



PEACH (June Budded)

3 to 4 ft.	\$.35	\$.30
2 to 3 ft. ....	.30	.25
18 to 24 in. ....	.25	.20
12 to 18 in. ....	.18	.13

VARIETIES

Belle of Ga.	Cardinal
Shippers Late Red	J. H. Hale
Hale Haven	Red Haven
Coronet	Elberta

(PEACH—Varieties Continued On Next Page)

PEACH (June Budded)—Continued

Sunhigh	Red Cap
Jubilee	Mayflower
Indian Cling	Dixie Gem
Golden East	Blake
Rio Osa Gem	Sullivan Ea. Elberta
Southland	Dixie Red
Keystone	Rich Haven
Early Hiley	Sun Haven
Red Skin	July Heath
July Elberta	

PEACH **DORMANT BUDDED

	Per Each	Per 10	Per 100
11/16 cal.....		\$.60	\$.55
9/16 cal.....		.50	.45
7/16 cal.....		.40	.35
3 to 4 ft.....		.35	.30
2 to 3 ft.....		.30	.25

VARIETIES

Sullivan Early Elberta	Elberta
J. H. Hale	Belle of Ga.
Early Hiley	Jubilee
Red Haven	Dixie Red
Blake	Rich Haven
Champion	Sun Haven
July Elberta	Southland
Cardinal	Red Leaf Peach

PEAR

5/6-11/16 cal.....	\$.65	\$.60
4 to 5 ft.....	.55	.50
3 to 4 ft.....	.45	.40
2 to 3 ft.....	.35	.30

VARIETIES

Keiffer	Bartlett
Orient	Baldwin

SWEET CHERRY

11/16 cal.....	\$.95	\$.90
9/16 cal.....	.85	.80
7/16 cal.....	.70	.65
3 to 4 ft.....	.55	.50
2 to 3 ft.....	.45	.40

VARIETIES

Black Tartarian

SOUR CHERRY

11/16 cal.....	\$.85	\$.80
9/16 cal.....	.65	.60
7/16 cal.....	.55	.50
2 to 3 ft.....	.45	.40

VARIETIES

Montmorency	Early Richmond
-------------	----------------

PLUMS AND APRICOTS

5 to 6 ft.....	\$.65	\$.60
4 to 5 ft.....	.55	.50
3 to 4 ft.....	.45	.40
2 to 3 ft.....	.35	.30
18 to 24 in.....	.25	.20

(Plums and Apricots continued on next page)

**PLUMS AND APRICOTS—Continued
VARIETIES**

Burbank	Moorpark
Red June	Superb
Bruce	Methley
Damson	

FIGS, 1 Year

	Per Each	Per 10	Per 100
3 to 4 ft.		\$.65	\$.60
2 to 3 ft. ....		.55	.50
18 to 24 in. ....		.35	.30
12 to 18 in. ....		.30	.25

VARIETIES

Brown Turkey	Celestial
--------------	-----------

VINES

GRAPES, 2 Year

	Per Each	Per 10	Per 100
Concord		\$.20	\$.15
Niagra .....		.23	.18
Catawba .....		.25	.20
Fredonia .....		.22	.17
Scuppernong .....		.55	.50

STRAWBERRIES

	Per 1000
Blakemore	\$10.00
Aroma	10.00
Tennessee Beauty	11.00
Tennessee Shipper	11.00
Gem Everbearing	12.00
Streamliner	20.00

BOYSENBERRY

Thornless	\$75.00
Regular	65.00

NUT TREES

PECANS, Stuart

	Per Each	Per 10	Per 100
5 to 6 ft.		\$2.70	\$2.60
4 to 5 ft.		2.45	2.35
3 to 4 ft.		2.20	2.10
2 to 3 ft.		1.45	1.35

CHINESE CHESTNUT

5 to 6 ft.	\$1.60	\$1.50
4 to 5 ft.	1.35	1.25
3 to 4 ft. ....	.85	.75
2 to 3 ft. ....	.60	.50
18 to 24 in. ....	.40	.35

FLOWERING TREES & SHRUBS

CORNUS FLORIDA RUBRA, 1 Year

	Per Each	Per 10	Per 100
3 to 4 ft. br.		\$2.25	\$2.00
30 to 36 in. br.		1.75	1.50
24 to 30 in. br.		1.50	1.25
18 to 24 in. br.		1.25	1.00
12 to 18 in. br. ....		.75	.65
6 to 12 in. br. ....		.60	.50

DEUTZIA, Pride of Rochester

	Per Each	Per 10	Per 100
4 to 5 ft.		\$.50	\$.45
3 to 4 ft. ....		.40	.35
2 to 3 ft. ....		.30	.25

CREPE MYRTLE

3 to 4 ft.	\$.70	\$.65
2 to 3 ft.55	.50
18 to 24 in.35	.30

VARIETIES

Pink Red	White Orchid
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COMMON SNOWBALL

2 to 3 ft.	\$1.05	\$1.00
18 to 24 in.80	.75
12 to 18 in.55	.50

BEAUTY BUSH

3 to 4 ft. br.	\$.65	\$.60
2 to 3 ft. br. ....	.50	.45
18 to 24 in. br. ....	.35	.30

WEIGELA ROSEA

3 to 4 ft.	\$.35	\$.30
2 to 3 ft. ....	.30	.25

WEIGELA VANICEKI

2 to 3 ft.	\$.45	\$.40
18 to 24 in. ....	.30	.25

SPIREA FOBELI

2 to 3 ft.	\$.60	\$.50
18 to 24 in. ....	.45	.40

SPIREA THUMBERGI

2 to 3 ft.	\$.45	\$.40
18 to 24 in. ....	.35	.30

HYDRANGEA OAKLEAF

2 to 3 ft.	\$.55	\$.50
18 to 24 in. ....	.45	.40

HYDRANGEA P&G

2 to 3 ft.	\$.55	\$.50
18 to 24 in. ....	.45	.40

**FLOWERING PEACH, 1 Year
Dormant Budded**

11/16 cal.	\$.75	\$.65
9/16 cal.65	.55
3 to 4 ft.50	.40
2 to 3 ft.35	.30

VARIETIES

White	Pink	Red
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CHEROKEE CHIEF DOGWOOD



CHEROKEE CHIEF DOGWOOD

Patent No. 1710

	Each 1-9	Each 10-29	Each 30-100
6 to 12 in. br.	\$.90	\$.85	\$.75
12 to 18 in.	1.15	1.10	1.00
18 to 24 in.	1.50	1.40	1.25
24 to 30 in.	1.75	1.65	1.50
30 to 36 in.	2.35	2.20	2.00
3 to 4 ft.	4.00	3.85	3.50
4 to 5 ft.	5.25	4.95	4.50
5 to 6 ft.	7.00	6.60	6.00
6 to 7 ft.	8.80	8.30	8.00

CHEEROKEE CHIEF DOGWOOD

Patent No. 1710

Dormant Buds on field grown
seedlings budded for fall of 1958
.....\$35.00 per hundred

AMERICA'S FAVORITE FLOWERING TREE

A sexual reproduction of Cherokee Chief Dogwood, Plant Patent 1710, without permission of patent owner, is a violation under United States patent laws.

The Trade Mark "Cherokee Chief" is registered.

MAGNOLIA SOULANGEANA

	Each	Per 10	Per 100
3 to 4 ft. B&B		\$3.25	\$3.00
2 to 3 ft. B&B		2.25	2.00

MAGNOLIA NIGRA

3 to 4 ft. B&B		\$3.25	\$3.00
2 to 3 ft. B&B		2.25	2.00

PRUNUS TRILOBA PLENA

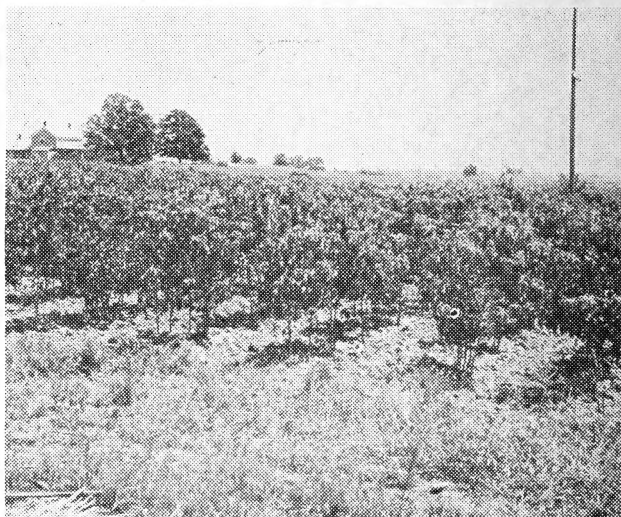
Budded on Plum Understock

3 to 4 ft.	\$.55	\$.50
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FLOWERING TREES AND SHRUBS

CORNUS FLORIDA RUBRA, 1 Year

	Per Each	Per 10	Per 100
3 to 4 ft. br.		\$2.25	\$2.00
30 to 36 in. br.		1.75	1.50
24 to 30 in. br.		1.50	1.25
18 to 24 in. br.		1.25	1.00
12 to 18 in. br. ....		.75	.65
6 to 12 in. br. ....		.60	.50



CORNUS FLORIDA RUBRA

2 Year and 3 Year

Pink Flowering Dogwood

8 to 10 ft. B&B	\$10.00	\$9.00
7 to 8 ft. B&B	7.25	7.00
6 to 7 ft. B&B	6.25	6.00
5 to 6 ft. br.	4.75	4.50
4 to 5 ft. br.	3.75	3.50
3 to 4 ft. br.	2.75	2.50
30 to 36 in. br.	1.75	1.50
24 to 30 in. br.	1.50	1.25

CORNUS FLORIDA PLENA

Double White Flowering Dogwood

	Per Each	Per 10	Per 100
24 to 30 in. br.		\$1.50	\$1.25
18 to 24 in. br.		1.25	1.00
12 to 18 in. br.		1.00	.75

CORNUS FLORIDA, 1 Year Seedlings

6 to 12 in.\$50.00 per Thousand

CORNUS FLORIDA RUBRA

Dormant buds on field grown seedlings

.....\$25.00 per Hundred

CORNUS FLORIDA, White Dogwood

6 to 7 ft. B & B	\$4.25	\$4.00
5 to 6 ft. br.	2.75	2.50
4 to 5 ft. br.	1.75	1.50
3 to 4 ft. br.	1.10	1.00
18 to 24 in. br. ....	.55	.50

EVERGREENS — B & B

BIOTA BONITA

2 to 3 ft.	\$1.75	\$1.65
18 to 24 in.	1.50	1.25
15 to 18 in.	1.25	1.00



BAKER'S

3 to 4 ft.	\$2.00	\$1.75
2 to 3 ft.	1.75	1.50
18 to 24 in.	1.50	1.25

EXCELSA ARBORVITAE

2 to 3 ft.	\$1.75	\$1.50
18 to 24 in.	1.50	1.25

JUNIPER, Greek

2 to 3 ft.	\$2.25	\$2.00
18 to 24 in.	1.75	1.50
15 to 18 in.	1.50	1.25



JUNIPERS, Pfitzers

	Per Each	Per 10	Per 100
24 to 30 in.		\$2.25	\$2.00
18 to 24 in.		1.85	1.75
15 to 18 in.		1.35	1.25

PFITZER HETZI, Blue Spreader

30 to 36 in.	\$2.75	\$2.50
24 to 30 in.	2.00	1.75
15 to 18 in.	1.50	1.25

HEMLOCK CANADIAN

4 to 5 ft.	\$5.50	\$5.00
3 to 4 ft.	4.50	4.00
2 to 3 ft.	3.00	2.75
18 to 24 in.	2.25	2.00

PYRAMIDAL ARBORVITAE

3 to 4 ft.	\$2.75	\$2.50
2 to 3 ft.	2.25	2.00

JUNIPER IRISH

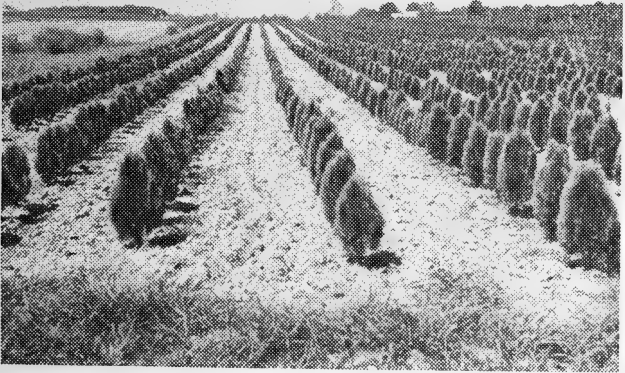
3 to 4 ft.	\$1.50	\$1.25
2 to 3 ft.	1.25	1.00

FASTIGIATA

3 to 4 ft.	\$1.75	\$1.50
2 to 3 ft.	1.50	1.25

GLOBE

18 to 24 in.	\$2.00	\$1.75
15 to 18 in.	1.75	1.50



BERKMAN'S GOLDEN

	Per Each	Per 10	Per 100
18 to 24 in.		\$2.00	\$1.75
15 to 18 in.		1.50	1.25

BIOTA CONSPICUA

2 to 3 ft.		\$1.65	\$1.50
18 to 24 in.		1.35	1.25

WHITE PINE

3 to 4 ft.		\$2.15	\$2.00
2 to 3 ft.		1.65	1.50

BROADLEAF EVERGREENS

ABELIA GRANDIFLORA

3 to 4 ft. br.	\$.80	\$.75
2 to 3 ft. br. ....	.55	.50
18 to 24 in. br. ....	.45	.40
(25¢ Extra for B&B)		

NANDINA

30 to 36 in. B&B	\$1.75	\$1.50
24 to 30 in. B&B	1.50	1.25
18 to 24 in. B&B	1.25	1.00

PHOTINA SERRULATA

30 to 36 in. B&B	\$2.25	\$2.00
24 to 30 in. B&B	1.75	1.50

EUONYMUS PATENS, (Small Leaf)

24 to 30 in. B&B	\$1.25	\$1.15
18 to 24 in. B&B	1.10	1.00

EUONYMUS PATENS, (Large Leaf)

18 to 24 in. B&B	\$1.10	\$1.00
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EUONYMUS ALATUS COMPACTUS

2 to 3 ft. B&B	\$1.35	\$1.25
18 to 24 in. B&B	1.10	1.00

RED LEAF BARBERRY

	Per Each	Per 10	Per 100
4 to 5 ft.		\$.70	\$.60
2 to 3 ft. ....		.55	.50
18 to 24 in. ....		.45	.40
15 to 18 in. ....		.35	.30

(50¢ Extra for B&B)

JULIANAE BARBERRY

24 to 30 in.	\$2.15	\$2.00
18 to 24 in.	1.65	1.50



CHERRY LAUREL

4 to 5 ft. B&B	\$3.50	\$3.25
3 to 4 ft. B&B	2.50	2.25
2 to 3 ft. B&B	2.00	1.75

SPIRAEA, V. H.

2 to 3 ft.	\$.40	\$.35
18 to 24 in. ....	.30	.25

SPIRAEA, Anthony Waterer

2 to 3 ft.	\$.60	\$.50
18 to 24 in. ....	.50	.40

FORSYTHIA, Golden Belle

4 to 5 ft.	\$.45	\$.40
3 to 4 ft.35	.30
2 to 3 ft.30	.25

ELAEAGNUS FRUITLANDI

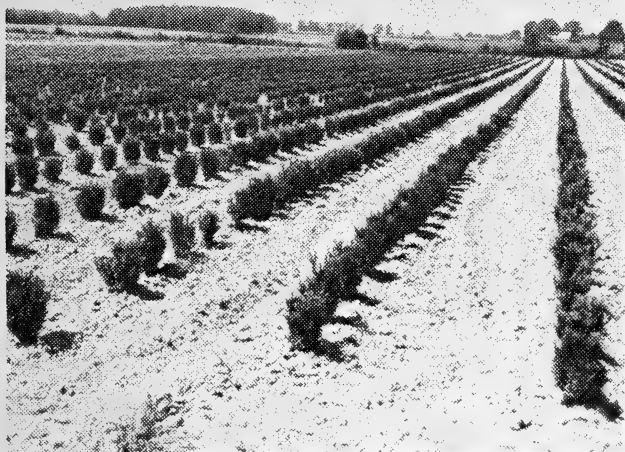
2 to 3 ft. B&B	\$1.10	\$1.00
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PYRACANTHA, Red and Orange Berry

2 to 3 ft. B&B	\$2.15	\$2.00
18 to 24 in. B&B	1.65	1.50

BOXWOOD SEMPERVIRENS

15 to 18 in. B&B	\$1.60	\$1.50
12 to 15 in. B&B	1.25	1.10



SCHIPKAENSIS LAUREL

	Per Each	Per 10	Per 100
18 to 24 in. B&B		\$2.25	\$2.00
15 to 18 in. B&B		1.75	1.50

WAXLEAF LIGUSTRUM

18 to 24 in. B&B		\$1.50	\$1.25
15 to 18 in. B&B		1.25	1.00

VIBURNUM RHYTIDOPHYLLUM LEATHERLEAF

24 to 30 in. B&B		\$2.75	\$2.50
18 to 24 in. B&B		2.25	2.00
15 to 18 in. B&B		1.40	1.25

VIBURNUM JUDDI

2 to 3 ft. B&B		\$2.60	\$2.50
18 to 24 in. B&B		2.15	2.00

VIBURNUM CARLESI

18 to 24 in. B&B		\$2.10	\$2.00
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VIBURNUM CHENAULTI

18 to 24 in. B&B		\$2.10	\$2.00
15 to 18 in. B&B		1.60	1.50

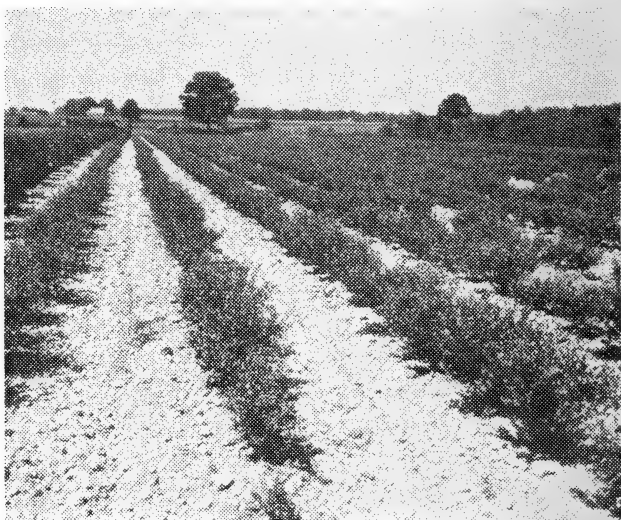
VIBURNUM BURKWOODI

2 to 3 ft. B&B		\$2.75	\$2.50
18 to 24 in. B&B		2.25	2.00



MAGNOLIA GRANDIFLORA

	Per Each	Per 10	Per 100
5 to 6 ft. B&B		\$5.25	\$5.00
4 to 5 ft. B&B		4.25	4.00
3 to 4 ft. B&B		3.25	3.00
2 to 3 ft. B&B		2.10	2.00



ILEX CRENATA ROTUNDIFOLIA

	Per Each	Per 10	Per 100
24 to 30 in. B&B		\$2.65	\$2.50
18 to 24 in. B&B		2.15	2.00
15 to 18 in. B&B		1.65	1.50



ILEX CRENATA BURFORDI

	Per Each	Per 10	Per 100
30 to 36 in. B&B		\$3.25	\$3.00
24 to 30 in. B&B		2.75	2.50
18 to 24 in. B&B		2.15	2.00
15 to 18 in. B&B		1.65	1.50

ILEX VOMITORIA

2 to 3 ft. B&B	\$2.65	\$2.50
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ILEX OPACA HOWARDI

3 to 4 ft. B&B	\$2.65	\$2.50
2 to 3 ft. B&B	2.15	2.00

SHADE TREES

RED BUD

	Per Each	Per 10	Per 100
6 to 8 ft.		\$1.35	\$1.25
4 to 5 ft. ....		.85	.75
3 to 4 ft. ....		.70	.60

CHINESE ELM

10 to 12 ft.	\$1.85	\$1.75
8 to 10 ft.	1.35	1.25
6 to 8 ft. ....	.95	.85
4 to 5 ft. ....	.60	.50

MIMOSA

5 to 6 ft.	\$1.10	\$1.00
4 to 5 ft. ....	.85	.75
3 to 4 ft. ....	.60	.50

AMERICAN LINDEN

10 to 12 ft.	\$2.60	\$2.50
8 to 10 ft.	1.85	1.75
6 to 8 ft.	1.35	1.25
5 to 6 ft.	1.10	1.00

TULIP POPLAR

	Per Each	Per 10	Per 100
8 to 10 ft.		\$1.35	\$1.25
6 to 8 ft.		1.10	1.00
5 to 6 ft. ....		.85	.75

NORTHERN CATALPA

8 to 10 ft.		\$1.60	\$1.50
6 to 8 ft.		1.10	1.00
5 to 6 ft. ....		.85	.75

AMERICAN SYCAMORE

8 to 10 ft.		\$1.75	\$1.50
6 to 8 ft.		1.35	1.25
5 to 6 ft.		1.00	.90
4 to 5 ft. ....		.60	.50

NORWAY MAPLE

6 to 8 ft.		\$2.10	\$2.00
5 to 6 ft.		1.60	1.50

BOX ELDER

8 to 10 ft.		\$1.35	\$1.25
6 to 8 ft.		1.10	1.00

SUGAR MAPLE

10 to 12 ft.		\$4.00	\$3.75
8 to 10 ft.		3.00	2.75
6 to 8 ft.		2.00	1.75
5 to 6 ft.		1.50	1.25



SILVER MAPLE

12 to 15 ft.		\$2.10	\$2.00
10 to 12 ft.		1.75	1.50
8 to 10 ft.		1.25	1.00
5 to 6 ft. ....		.65	.60
4 to 6 ft. ....		.50	.40

Featuring



B. W. ...
FEB 1 ...
U. S. Department of ...

**A NEW AND
DISTINCTIVE
RED-FLOWERING
DOGWOOD**

Once IN A GREAT WHILE,

the wonderful workings of nature produce a truly outstanding plant possessing the good traits of its parents and further endowed with beauty and merit far beyond that of its predecessors. Such a plant is "CHEROKEE CHIEF"—a truly red—Red-Flowering Dogwood (*Cornus Florida Rubra*) with excellent growth and outstanding foliage characteristics.

• NEW • DIFFERENT • OUTSTANDING

▼ BLOOMS A BEAUTIFUL DEEP RED

A clean rich ruby red that holds up throughout blooming period

▼ NEW GROWTH A BRIGHT RED

In spring and early summer the new growth is a bright red, much deeper than ordinary, reflecting the deeper color of the blossoms. Fall coloring is bright scarlet shading to green.

▼ EXCELLENT GROWER

A strong clean grower with dominant leader and uniform branching habits.

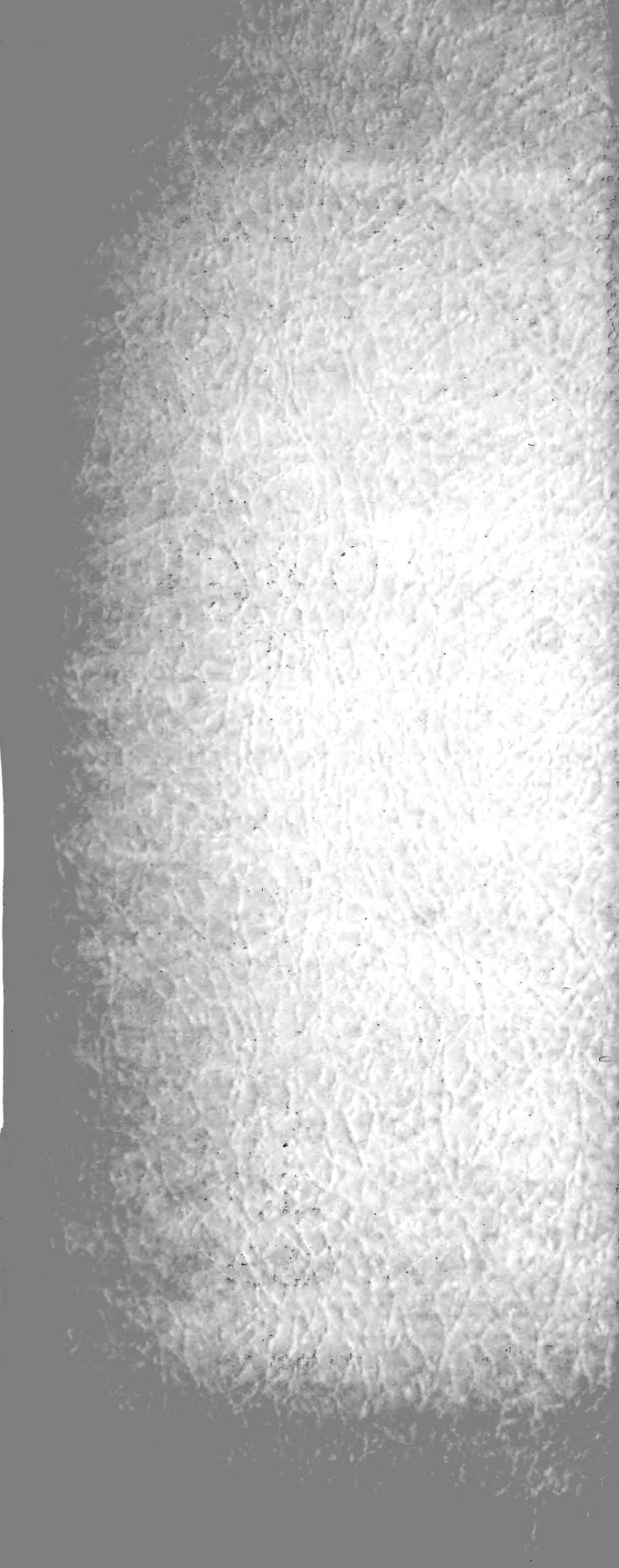
Flowering Dogwood

has long been known for its great beauty and has become a much planted tree by individuals, cities, civic groups, etc. Cultivated in America since 1731, it is now used from Michigan to Florida and Long Island to California.

Colorful blooms before leaves appear in spring, luxuriant green foliage all summer turning bright scarlet in fall, bright red berries in fall and early winter, plus an interesting branching habit makes the flowering dogwood one of America's most handsome trees with a special interest for every season of the year.

The new "CHEROKEE CHIEF" gives you all the above plus the deeper color of its blooms and foliage and its excellent growth characteristics. For the first time a truly outstanding—really red—Red-Flowering Dogwood.





CHEROKEE CHIEF

Here's the Signal!

TO BOOST YOUR SALES

Cash in on "CHEROKEE CHIEF"
by presenting this outstanding new Red-
Flowering Dogwood to YOUR buying public.

PLACE Your order early to assure your supply of this
wonderful new plant.

A colorful tag complete with planting instructions is fur-
nished free with each "CHEROKEE CHIEF" tree.

The following sales aids are available for your use at cost.

- 1. Colored gummed stickers \$3.00 per 1000
- 2. Advertising mats of Arrowhead cut on front
of this folder available free.
- 3. This folder at \$2.00 per 100 with this back
page blank for your own imprinting.



